



Antti Sekki
Business Development Director

Helsinki Business and Science Park Ltd – HBSP

Facts

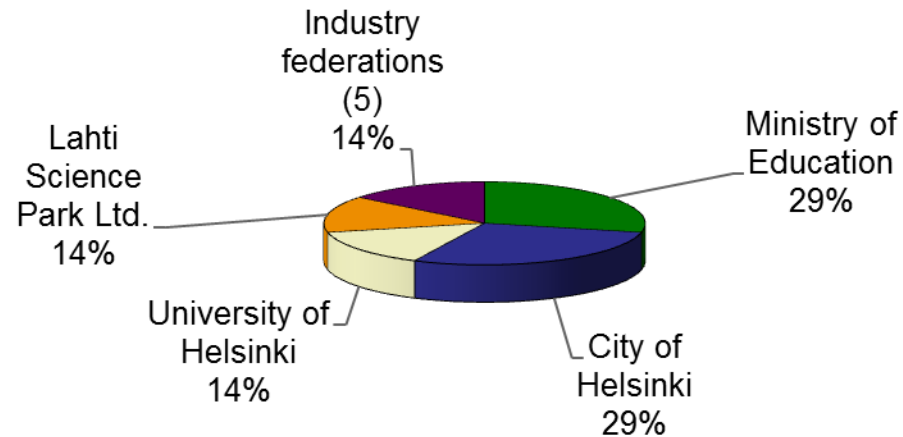
Established 1992
• full-time activity 1996

Facilities (Viikki and Meilahti)
• total 17 000 m²

15 Employees
• +4 outsourced

Turnover 3 million €

Ownership of HBSP



Member of Tekel



**Members of TEKEL help hi-tech enterprises to start up,
grow and internationalise**

Tekel focus on

- research-based technology
- specialisation in top expertise areas
- co-operation between private & public sector
- Networking
- international approach

Member of Tekel

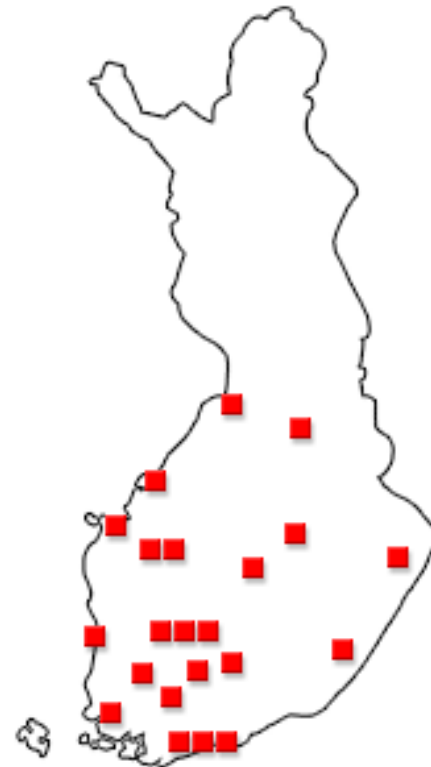
In figures:

OPERATIVE COMPANIES

- 20 technology incubators
- 780 employees
- 14 100 business contacts

SCIENCE PARKS

- 2 200 customer companies organisations
- 32 000 experts
- 1 300 000 m²



Tekel - Networking domestically and internationally

Some examples



TEKEL is an Associate Member of the **International Association of Science Parks IASP**, and a Full Member of the **World Alliance for Innovation Wainova**.



WAINOVA
World Alliance for Innovation

The Enterprise Europe Network is the largest network of contact points providing information and advice to EU companies on EU matters, in particular small and medium enterprises (SMEs).



TEKEL works as the implementation body for the national Centre and Cluster of Expertise Development Project for the new **Centre of Expertise Programme**. (www.oske.net)



FinproLink is a co-operation network of TEKEL and Finpro.

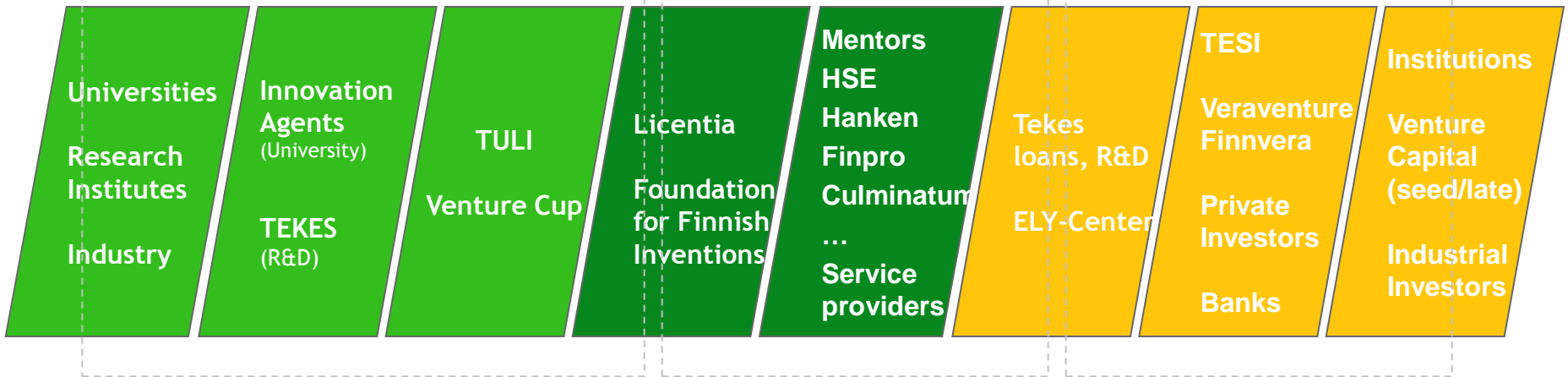


Finnish Innovation system – Network, Partners

Idea, Innovation
Evaluation

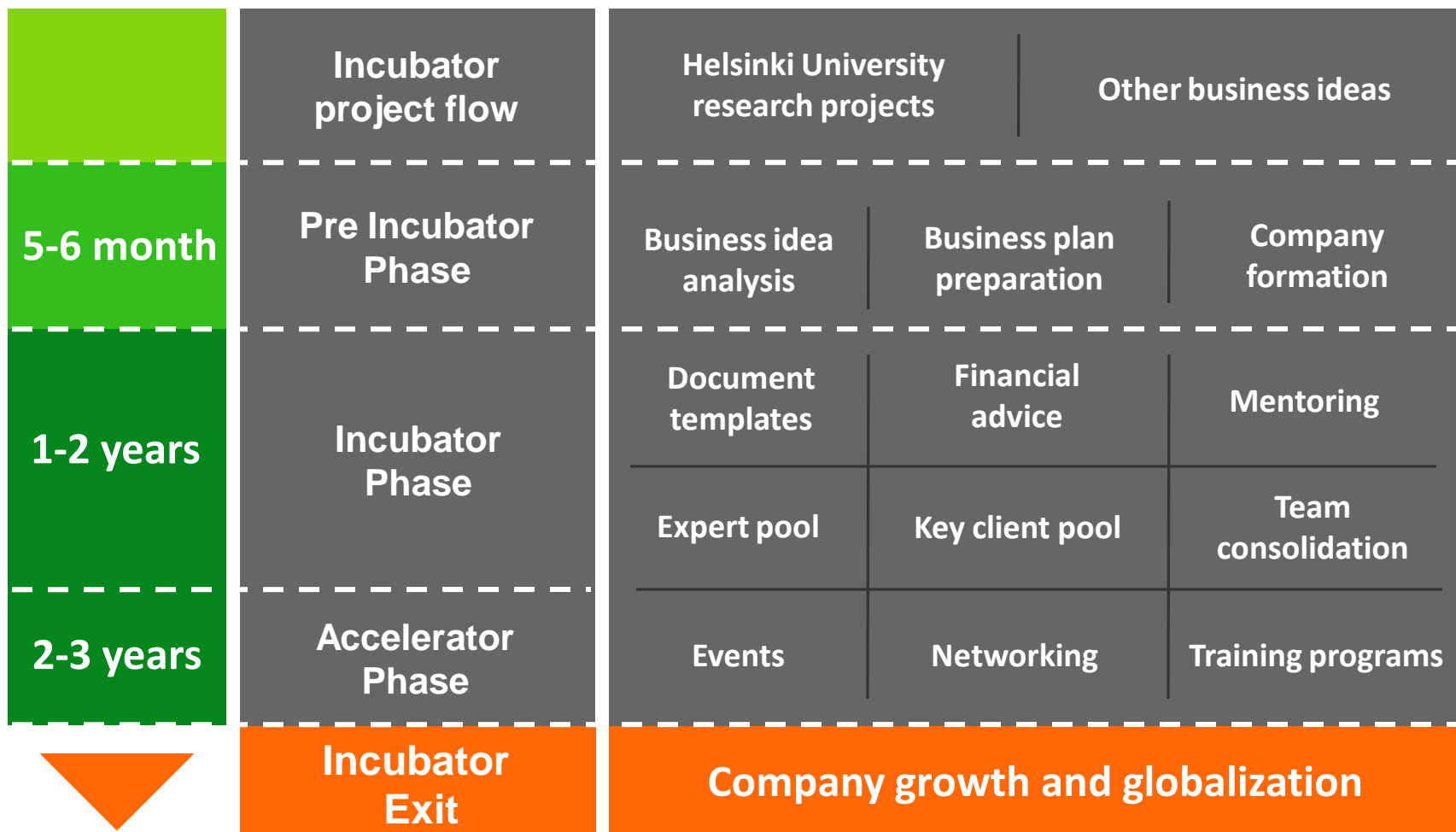
Start-ups, Spin-off
Strategy, Business Plan

Start-ups/SME (Growth)
Finance

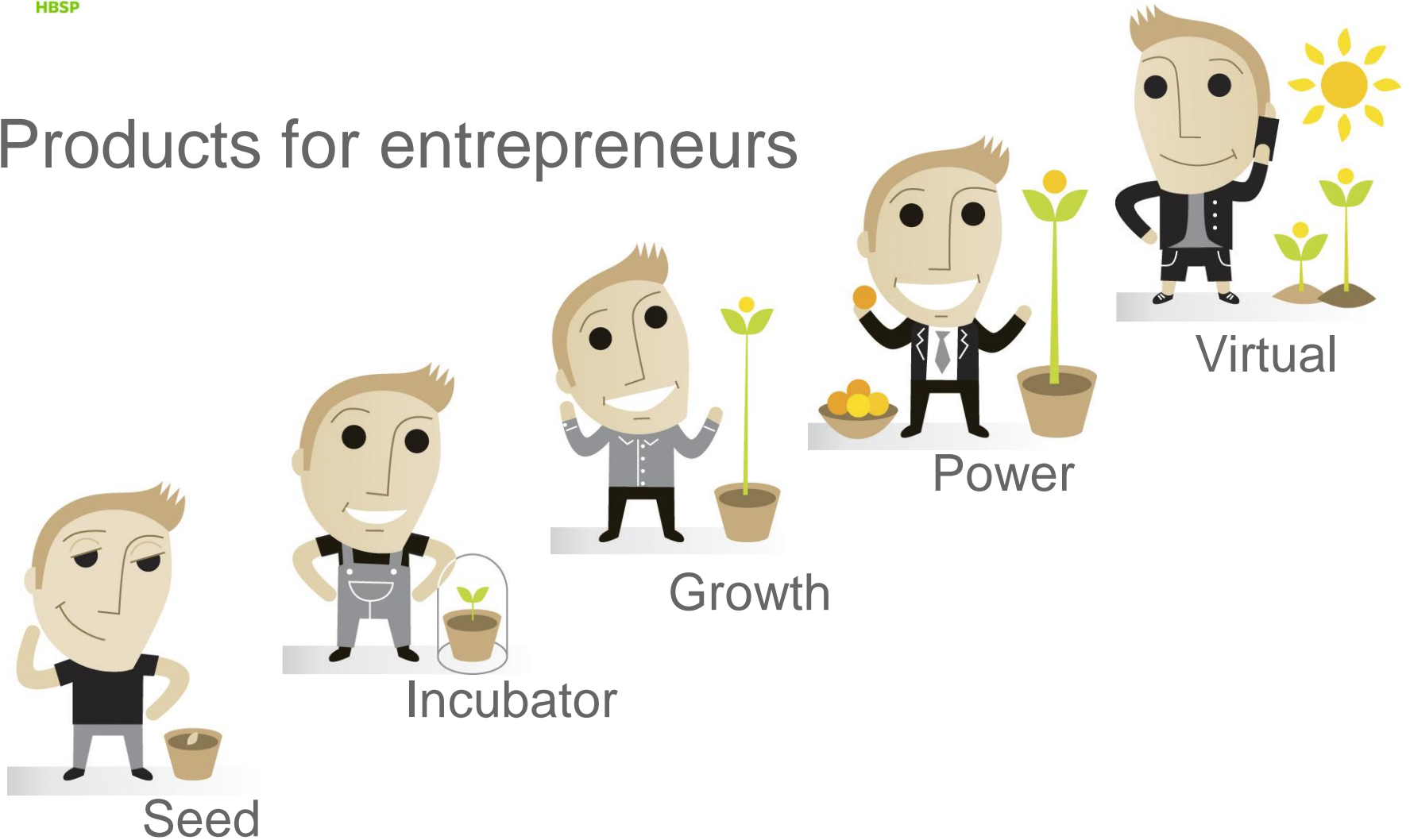


Helsinki Business and Science Park Ltd

Generating Business from Science



Products for entrepreneurs



Helsinki Business and Science Park Ltd – VFC

Viikki Food Centre

- Food sector service unit
- Development projects for companies and regional needs
- Helsinki Region Centre of Expertise: Food Processing Development Cluster



Knowledge transfer

Company and research collaboration

Market and company analyses

Market based product development

Food production processes

Quality

Legislation

Helsinki Business and Science Park Ltd – HRC

Helsinki Reach Centre

HRC aims to support the non-EU industry associations and non-EU companies to fulfill the REACH requirements, by bringing them together with the HRC pool of REACH specialists.

HRC aims to enhance creation of REACH services in the Helsinki capital region.



Gateway to the European
chemicals market

Services – HBSP



[No.] Year	Service facilities	Produced services	Service providers
1999	7	8	2
2004	23	60	31

Company Finance (private, appr.)

2004	2005	2006	2007
8 m€	15 m€	10 m€	15 m€

- **Premises and Office services**
 - Real estate management and maintenance services
 - Office and entrance hall service
 - Security services
- **Laboratory and Instrument services**
 - Clean-up and waste disposal services (with special demand)
 - Laboratory utensil care
 - Chemical storages, constant temperature rooms
 - Core facility services (University of Helsinki)
- **Business services**
 - feasibility, market analysis
 - strategy, business plan
 - business and technology training
 - mentor-program
 - network/co-operation partners
- **Financial services**
 - alternatives, matching
 - negotiations, agreements
- **Local and international contact network;** Industry, University
- **Others;** Accounting, legal, IT, marketing and library services

Viikki – BioCampus

One of the largest bio-campuses in Europe

University

- Four University faculties: Agriculture and Forestry, Biosciences, Pharmacy, Veterinary Medicine

Others

- Centre of Expertise
- Game and Fisheries Research
- National Veterinary and Food Research Institute of Finland

Facts

- 6 000 students
- 2 500 staff
- 40 (+field 160) hectares



Institute of
Biotechnology

Cultivator II
(HBSP)

Cultivator I
(HBSP)

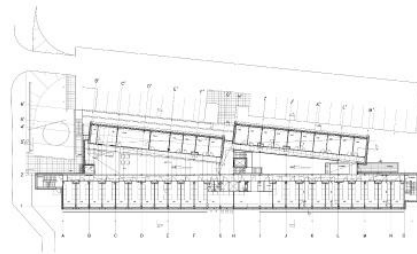
Info Center
Korona

Viikki – Cultivator I and II

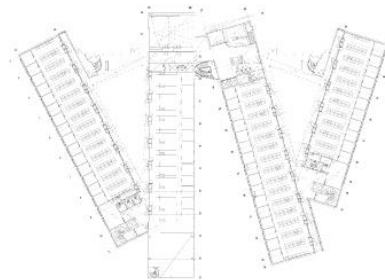
SPACE AVAILABLE IN VIKKI BIO CAMPUS:



CULTIVATOR I



CULTIVATOR II



Office and laboratory premises for both established companies and entrepreneurs

Cultivator I

- Inauguration 16.6.1999
- Total floor area is 3 247 m²
- Rental floor area 1 681 m²

Cultivator II

- Inauguration 1.4.2003
- Total floor area is 11 941m²
- Rental floor area 7551 m²

For more information on leasing agreements, please contact us.

Meilahti – Medical Campus

Basic and clinical research productively combined

University

- Faculty of Medicine
- Helsinki University Central Hospital

Other

- Centre of Expertise
- National Public Health Institute KTL
- Finnish Institute of Occupational Health TTL

Facts

- 2 000 students
- 1 500 staff
- 20 hectares



FOTO: JUHA TAINEN

University
Central Hospital
and Hospital
District of
Helsinki and
Uusimaa

Biomedicum

Meilahti – Biomedicum 2



Biomedicum 1

- Inauguration 15.1.2001
- Rental floor area appr. 24 000 m²

Biomedicum 2

- Inauguration 1.2.2005 and 1.5.2007
- Total floor area is 14 000 m²
- Rental floor area appr. 9 800 m²
- Current number of companies: around 15

Office and laboratory premises for both established companies and entrepreneurs



Helsinki Business and Science Park (HBSP) provides a dynamic business environment with a diversified research and expert network and a Centre of Expertise within biotechnology, drug development, diagnostics and food technology. Our objective is to improve the success opportunities of Finnish companies on the international market, and to improve domestic competitiveness.